


CUSTOMERS WHO FOUND THEIR 'PERFECT MATCH' WITH QUADIENT



When entering into a new partnership, it's important to do your due diligence. How can you tell if a potential partner is a good fit?

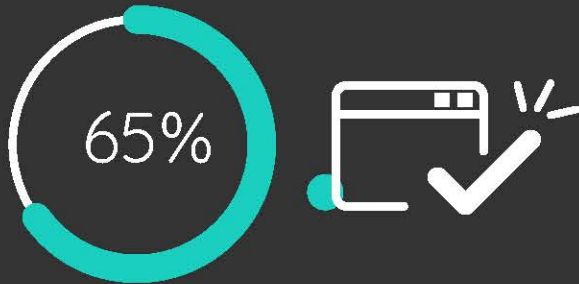
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- Are they reliable?
 - Do they appreciate you?
 - Are they ready to invest in a long-term partnership?
 - Are your future goals well aligned?

When it comes to selecting the right technology partner for your business, it's best to go straight to the source.

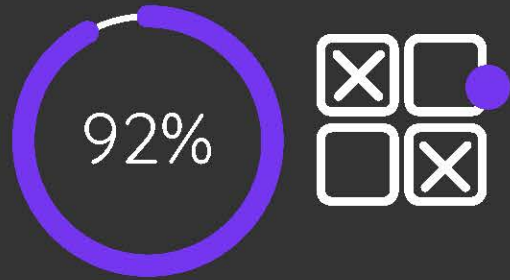
HOW DO CUSTOMERS FEEL ABOUT THEIR PARTNERSHIP WITH QUADIENT?



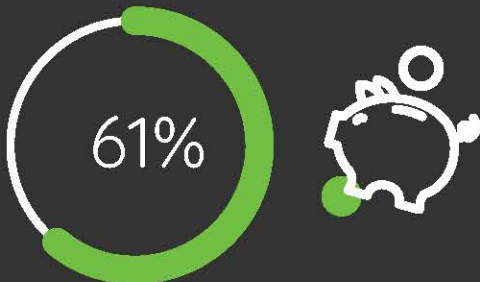
Let's find out.



65% of surveyed organizations appreciated the ease of operation with their Quadient mailing solution.



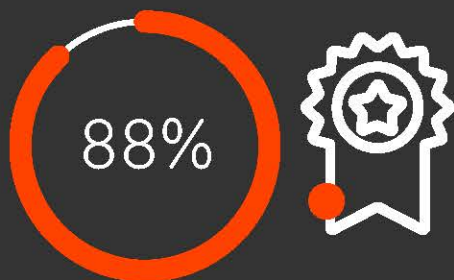
92% of surveyed organizations eliminated errors by implementing Quadient's Business Process Automation Solutions.



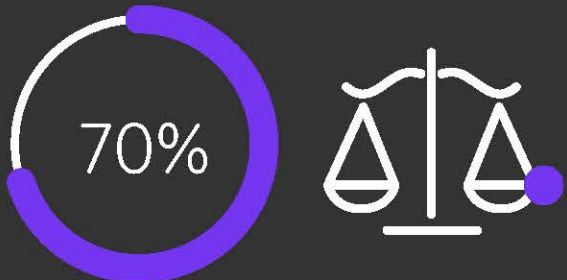
61% of surveyed organizations reduced their overall costs by 25% or more using Quadient's Business Process Automation solutions.



Over 50% of surveyed organizations increased mailing operation productivity.



88% of surveyed organizations realized positive benefits having high value employees focus on higher value tasks.



70% of surveyed organizations enjoyed the compliance with mail carrier requirements.



RELIABLE

“The Quadient machines are extremely reliable and they have excellent service staff.”

— **CEO**, Large Enterprise Professional Services Company

“We switched from Pitney Bowes to Quadient and the switch was seamless. They came, set up the machine and showed me how to use it which was much appreciated. We haven’t had one single problem with the machine since we got it about 2 years ago.”

— **Project Manager**, Small Business Professional Services Company

“Quadient provides great customer service. Any time we have had an issue, it was always addressed in a timely manner.”

Kelly Melgard, CEO, Steve’s Sanitation Inc.



RESPONSIVE

“Many families are struggling economically during this shutdown, and there are students without access to the internet. If e-learning was the only option, some of our students would be unable to participate, and that’s not acceptable. With Quadient’s Neotouch platform, all students can participate in remote learning (with digital and printed resources), and our teachers are enjoying how easy and efficient it is to get their classroom assignments distributed.”

— **Jim Angelo**, Assistant Superintendent for Instruction, Frederick County Public Schools

“The service technicians are very kind and professional. They come out whenever we need them, with very little delay.”

Operations Manager, Medium Enterprise Insurance Company



“At Quadient, the customer service is great and so are the service technicians.”

Shonna Punausula,
Administrator, J. Smith Lanie



SUPPORTIVE

“

Quadient service personnel are the difference makers.”

Facilities Manager, Medium Enterprise Financial Services Company

“

The equipment is great, and the service is awesome!”

Derek Brooks, Operations Manager, Brandywine Printing

“

Quadient provides excellent service and products!”

Y Acuna, Utility Billing Manager, City of Leon Valley

ATTENTIVE

“All departments access the machine for their own mailings needs: Customer correspondence, billing notices and employee communications (HR-related). When there is any down time, the Quadient teams respond rapidly to our needs, either by phone or in-person, for support.”

Paula Boegner, Vice President of Operations,
University Bank





TRUSTWORTHY



“With our Quadiant folder inserter, we have a reduction in manual mail-assembly processes and an increase in employee/user satisfaction. We have gained the ability to process high document volumes and we have gained overall cost savings in mailing operations.”

Janet Lee Preston,
Business Professional,

“With our Quadiant mailing system, we receive better pricing than we did with our previous Pitney Bowes product.”

James Duda, Controller, Dill, Bamvakais & O’Keefe, P.C.

“The system is easy to operate and it’s more affordable than the competitor.”

Tony Brito, Compliance Officer, New Jersey Local Government – Contract

“I have a lot of inserting jobs and postage going out. The equipment helps my team perform accurate communication to our external customers.”

Facilities Manager, Medium Enterprise Banking Company

WANT TO LEARN MORE?

VISIT WWW.QUADIENT.COM/LP/DOBETTER

quadi^{ent}
Because connections matter.

About Quadiant

Quadiant, formerly Neopost, is the driving force behind the world’s most meaningful customer experiences. By focusing on four key solution areas including Customer Experience Management, Business Process Automation, Mail-Related Solutions, and Parcel Locker Solutions, Quadiant helps simplify the connection between people and what matters. Quadiant supports hundreds of thousands of customers worldwide in their quest to create relevant, personalized connections and achieve customer experience excellence. Quadiant is listed in compartment B of Euronext Paris (QDT) and is part of the CAC® Mid & Small index. For more information about Quadiant, visit quadiant.com.